



## PETER GREAR

Operations Director for Sabian

### PERSONAL DETAILS

I am 42 and was born in Tidworth, Wiltshire where my parents were stationed in the military. An upbringing where we were taught to work and play hard has helped me in business where nothing is taken for granted. I live in Bristol with my wife who works in medical research and our three kids; Isabelle, 12, James, 11, and Naomi, 8. I am passionate about the world we live in and have started my own research into the consequences of global warming, trying to debug the politics and jargon. I also support our local championship football team and coach my son's football team, attended by a 30 strong crowd every Saturday!

### QUALIFICATIONS

- HND Business studies UWE
- Member of Chartered Institute of Building, MCIOB 1998

### HOW LONG HAVE YOU BEEN WITH SABIAN AND WHAT IS YOUR ROLE?

I joined Sabian in early 2007 from a director's position with a top UK contractor where I held a variety of senior management posts. One notable project was a multi-site, five year partnership. As key account manager it taught me about exemplar standards and how to achieve them with both clients and suppliers. I am responsible for Sabian's delivery on each of our Client's projects.

### WHAT ARE THE LEAST/MOST SATISFYING ASPECTS OF YOUR POSITION?

Each day is different and as I strive to achieve the best on each project I can't sit back and take it all for granted! The team at Sabian always has a sense of humour and we help each other to be the best we can.

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### IF YOU HADN'T GONE INTO PROPERTY WHAT WOULD YOU HAVE DONE?

Working outdoors, with lots of different people in a practical industry... where else could I have got such experience? I haven't ever looked elsewhere to earn my crust!

### WHO WAS YOUR MENTOR AND WHO DO YOU MOST ADMIRE?

There are lots of stars in the industry but Bradley Greensmith (also in Sabian) is one who never lets clients or colleagues forget about raising the bar and pushing for the best, or Graham Woodhouse, (in Sabian as well!) who is never fazed by a problem and approaches work with humour and professionalism.

### HAVE YOU EVER BEEN GIVEN GOOD ADVICE?

Plenty. For instance, when friends shout "DUCK" when I enter a pub with low ceilings – when you're 6'5" that is good advice!

### WHAT DO YOU DO IN YOUR SPARE TIME?

I am a trustee of a successful charity called Emmaus, who offer homes and work to homeless people in supportive communities. Coaching and watching football takes up more of my time and ferrying my kids to various activities and parties takes the rest!

### WHAT DOES THE FUTURE HOLD?

Well, between avoiding low ceilings in pubs, and seeing Bristol's only Championship team reach the Premier League, there is the continuity of delivering successful property solutions with real financial benefit to clients. It's a pretty good future all round!

